



BLoyalty Sdn Bhd, a wholly-owned subsidiary of Berjaya Corporation Berhad, owns and manages a customer loyalty program known as B Infinite (Formerly BCARD). Aimed at promoting customer loyalty and is **Malaysia's lifestyle and brand**-focused reward program, partnering with merchants from various industries and businesses to offer their members an unparalleled value for their lifestyle choices.

We are seeking for an Account Management Executive/Assistant Manager to join our team. This will be a great opportunity for you to build your current skills and advance them. Apply now!

#### Your Responsibility

- Be responsible to drive billings, revenue & margin growth from new and existing merchant partners to collectively achieve company's financial goals.
- To ensure merchants/clients' marketing activities are carried out on timely basis.
- To be a team player, working with peers and ensure team's goals are met accordingly.
- Possess the agility to work with internal and external stakeholders to ensure collaboration is happening and project manage as necessary
- Be responsible to analyze Sales, Point Issuance and other marketing related report in order to carry out proactively assist merchants and company to achieve their marketing goals.
- **Be Responsible for improvement of merchants/client's satisfaction/reviews**
- Establish strong rapport with senior clients of respective portfolios (Managing Director, Marketing Directors, etc)
- **Demonstrate leadership as client's trusted advisors to ensure company's marketing and financial goals are well met.**

#### The Ideal Candidate must have

- Socially adept
- Good with numbers
- Able to provide quality collaboration to internal & client
- Strong communication and IT fluency
- The ability to handle pressure and meet deadlines

**BLoyalty Sdn Bhd** (154570-W)

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Tel: (603) 2148 8585 • Fax: (603) 2141 0287 • Website: [www.binfinite.com.my](http://www.binfinite.com.my)



- Skill in prioritizing and triaging obligations
- Attention to detail
- Excellent time management and organization

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